**Lesson 1**

🔸 Core skills – Ключові навички.

🔸 Organizational ethics – Організаційна етика.

🔸 Reputed company – Відома компанія.

🔸 Career growth – Кар’єрний ріст.

🔸 Growth rate – Темп зростання.

🔸 To scale up organization’s production – Масштабувати виробничу діяльність організації.

**Tell me about yourself**

*"My name is Daniel Smith. I am a full stack developer. Coming to my skills I know CSS, HTML, JS. Also, I have mastered React and Node.js. I have been coding for 10 months and during this time I have done 3 successful team projects and 2 individual ones. Due to this I am good at core technical skills, organizational ethics and discipline. My goal is to get a job in a reputed company like yours where I can use my skills and knowledge to deliver good results in the long term. I am eager to achieve a good position in the company to scale up the organization’s production and growth rate and at the same time for my personal career growth as well. That’s all about me. And yes, thanks for the opportunity given to introduce myself!"*

Візьми на замітку: потрібно вказувати таку інформацію, при відповіді на питання

Tell me about yourself:

1. Position

2. Skills/knowledge

3. Experience

4. Reasons why you want to work for a company

План відповіді / Answer structure:

– I am (Daniel Smith).

– I am (a fullstack developer).

– Coming to my skills I know… (CSS, JavaScript).

– I did \_\_\_\_\_ successful projects.

– I want to work for your company, because…

**Lesson 2**

🔸 To bring satisfaction – Приносити задоволення.

🔸 To gain experience – Здобувати досвід.

🔸 To become intimately familiar with... – Ставати близько знайомим з...

🔸 To participate in... – Брати участь в...

🔸 To work on personal projects – Працювати над власними проєктами.

🔸 Relevant experience – Відповідний досвід.

**Why do you want to be a software developer?**

Here are three steps you can follow to answer the question effectively:

*1. Focus on one reason*

Before you attend your interview, think about the main reason you want to be a software developer, web designer etc.

*2. Give details about your background*

Describe how you became interested in the IT field. It helps an interviewer recognize your commitment to the field.

*3. Highlight what you can offer*

Focus on some aspects of your background which can help the company to develop.

*"I want to be a front-end developer because I've worked hard to develop skills that are relevant to this industry and because this type of work brings me personal satisfaction. I feel especially good when I see that the website I created works perfectly. That’s the best reward for me! I've gained a lot of practical experience and become intimately familiar with several coding languages. Also, I participated in coding challenges and worked on personal coding projects. I'm excited to begin a career as a front-end developer and learn more about this line of work from industry professionals."*

*План відповіді / Answer structure:*

*– I want to be… (a front-end developer) because…*

*– I feel especially good when…*

*– … bring(s) me personal satisfaction.*

*– I've gained a lot of practical experience in ….*

*– I'm excited to begin a career as… (a frontend developer).*

*Answer structure 2:*

*– My last job was… (out of demand).*

*– I couldn’t… (grow as a professional).*

*– I value… (freedom) and would like to… (work remotely).*

*– Job as… (a software developer) fully meets my requirements.*

*– I’m excited to… (learn something new).*

*– This role will allow me… (to use my experience).*

Підбиймо підсумки. Візьми на замітку такі пункти:

1. Focus on one reason.

2. Give details about your background.

3. Highlight what you can offer.

**Lesson 3**

🔸 My true passion is... – Моя справжня пристрасть це...

🔸 To take a career in a different direction – Робити кар’єру в іншому напрямку.

🔸 To be excited by... – Бути в захваті від...

🔸 To be out of demand – Не бути в попиті.

🔸 To value freedom – Цінувати свободу.

🔸 To meet requirements – Відповідати потребам.

# Why did you leave your previous job?

July 15, 2022

**Example 1:**

*“I realized that my true passion is working as a software developer. I’ve always loved the IT field but decided to take my career in a different direction after the University. Now, I’m ready to pursue this career, and I’m particularly excited by the possibility of working with your company.”*

**Example 2:**

*“My last job was out of demand and I could not develop and grow as a professional. In addition to this, I value freedom and would like to work remotely and have flexible hours. Job as a software developer fully meets my requirements. I’m excited to learn something new, and I know this role will allow me to use my experience while also gaining new knowledge.*

А тепер головне завдання на сьогодні:

🔸 Why did you leave your previous job? / Чому ти пішов з попередньої роботи?

1. Запиши аудіо до 3 хвилин, але не менше 10 секунд, прямо під цим повідомленням.

План відповіді / Answer structure:

– I realized that… (my true passion is working as a software developer).

– I’ve always loved the IT field, but decided… (to take my career in a different direction after the University).

– I’m ready to… (pursue this career).

– I’m particularly excited by… (the possibility of working with your company).

2. Прослухай, що вийшло. Також можеш перезаписати відповідь, якщо щось пішло не так.

3. Тисни кнопку «Завершити», коли запишеш ту саму ідеальну відповідь. Let's go!

Answer structure 2:

— My last job was… (out of demand)

— I couldn’t… (grow as a professional)

— I value… (freedom) and would like to… (work remotely)

— Job as… (a software developer) fully meets my requirements

— I’m excited to… (learn something new)

— This role will allow me… (to use my experience)

Підбиймо підсумки. Візьми на замітку ці пункти:

1. Be clear about how your next job needs to be different.

2. Keep your response positive.

3. Keep your answer short.

**Lesson 4**

🔸 Developer tool space – Простір для інструментів розробника.

🔸 Former / current employees – Колишні / теперішні працівники.

🔸 Irrespective of something – Незалежно від чогось.

🔸 Crunch culture – Примусова понаднормова робота над

розробкою (що сприймається як норма роботи).

🔸 Core values of the company – Ключові цінності компанії.

🔸 Work ethic – Трудова етика.

🔸 To maintain mental health – Підтримувати психічне здоров'я.

# Why do you want to work for our company?

July 15, 2022

**Example 1:**

*“Your business is a leader in the developer tools space, moreover when I was looking online, I noticed that the reviews of your company from current and former employees are great. I especially like how supporting new ideas is part of the corporate culture. I often have random ideas on how to improve my work, and I’d love to work for a business that is so supportive of anyone with an idea, irrespective of their experience.”*

**Example 2:**

*“Something that I feel the game development industry could really improve upon is the crunch culture. And while I realize the necessity of hard work (and sometimes even overtime), I really loved what your CEO said recently in her interview about how one of the core values of the company is maintaining mental health and creativity of its employees as its main source of productivity. I admire that approach and think combining that with a good work ethic is truly awesome.”*

А тепер головне завдання на сьогодні:

🔸 Why do you want to work for our company? / Чому ти хочеш працювати в нашій компанії?

1. Запиши аудіо до 3 хвилин, але не менше 10 секунд, прямо під цим повідомленням.

План відповіді / Answer structure:

– Your company is… (a leader in the developer tools space).

– I especially like… (how supporting new ideas is part of the corporate culture).

– I’d love to work for a business that is… (so supportive).

– I admire that approach and think that…

2. Прослухай, що вийшло. Також можеш перезаписати відповідь, якщо щось пішло не так.

3. Тисни кнопку «Завершити», коли запишеш ту саму ідеальну відповідь. Let's go!

Підбиймо підсумки. Візьми на замітку такі пункти:

1. Research the website of the company before the interview.

2. Be aware of the core values of the company.

3. Prove to your employer why you are a good fit and what you can contribute to the company.

**Lesson 5**

🔸 Average salary – Середня зарплата.

🔸 Entry-level position – Посада початкового рівня.

🔸 Within the range / in the range of… – В діапазоні…

🔸 To be a great fit – Бути чудовим кандидатом.

🔸 To be willing to be flexible – Бути готовим до поступок.

# What are your salary expectations?

July 15, 2022

**Research salaries**

Before your job interview, take the time to research salaries on dou.ua, so you’re prepared to answer the question.

**Avoid an exact amount**

Avoid providing the hiring manager with an exact amount of money if possible. A set amount can give off the impression that you aren’t open to negotiations.

**Example 1:**

*“I know the average salary for this type of entry-level position is in the $600-$900 range. I think that I would be a great fit for the role due to my skills and knowledge, so I am expecting a salary within that range.”*

**Example 2:**

*“Based on my research and with my experience and specific skills in JavaScript and CSS, I would expect to receive something in the range of $600 to $900. However, I am willing to be flexible as I am really interested in working for your company in this role.”*

🔸 What are your salary expectations? / Які твої очікування щодо заробітної плати?

1. Запиши аудіо до 3 хвилин, але не менше 10 секунд, прямо під цим повідомленням.

План відповіді / Answer structure:

– I know the average salary for this type of entry-level position is in the… ($600-$900) range.

– I think that I would be a great fit for the role… (due to my skills and knowledge).

– So I am expecting a salary within that range.

2. Прослухай, що вийшло. Також можеш перезаписати відповідь, якщо щось пішло не так.

3. Тисни кнопку «Завершити», коли запишеш ту саму ідеальну відповідь. Let's go!

Answer structure 2:

– Based on my research and with my experience and specific skills in… (JavaScript and CSS) I would expect to receive something in the range of… ($600 to $900).

– However, I am willing to be flexible as… (I am really interested in working for your company in this role).

Підбиймо підсумки. Візьми на замітку такі пункти:

1. Research salaries on dou.ua.

2. Avoid an exact amount of money.

**Lesson 6**

🔸 Values – Цінності.

🔸 Life force – Життєва сила.

🔸 To stay alert – Залишатись у тонусі.

🔸 To keep moving – Продовжувати йти вперед.

🔸 To challenge one’s thinking – Випробувати мислення.

🔸 To do without effort – Робити без зусиль.

# What’s the most important thing for you at work?

July 15, 2022

**1. Prepare a list**

Prepare a list of qualities you find important in a job ahead of time.

**2. Research the website in advance**

Study the information from the company’s website and pay attention to the company's core values.

**3. Consider the company’s values**

Compare the company’s values to yours and present the points where you have similar views. Focus on the company as a whole, rather than focusing exclusively on the position you're applying for.

**Example:**

*“The most important to me is learning new things. Learning something new is to me a life force. Knowing that every day I will be a little uncomfortable, helps me stay alert and keep moving. The best jobs demand more of me than what I think I can do and challenge my thinking. I definitely don’t want to be working in a job I can do without effort or thought.”*

🔸 What’s the most important thing for you at work? / Що для тебе найважливіше в роботі?

1. Запиши аудіо до 3 хвилин, але не менше 10 секунд, прямо під цим повідомленням.

План відповіді / Answer structure:

– The most important to me is… (learning new things; feeling valued; opportunity to grow within the company; achieving a healthy work/life balance).

– … is to me a life force.

– It helps me… (stay alert and keep moving).

– I definitely don’t want to be working in a job… (I can do without effort or thought).

2. Прослухай, що вийшло. Також можеш перезаписати відповідь, якщо щось пішло не так.

3. Тисни кнопку «Завершити», коли запишеш ту саму ідеальну відповідь. Let's go!

Підбиймо підсумки. Візьми на замітку такі пункти:

1. Research the company's website in advance

2. Pay attention to the company's core values.

2. Compare the company’s values to yours and present the points where you have similar views.

**Lesson 7**

🔸 To pursue a career advancement – Прагнути до кар’єрного зростання.

🔸 To advance my career – Розвивати свою кар'єру.

🔸 To look forward to… – З нетерпінням чекати на…

🔸 To master front-end development – Освоїти фронтенд-розробку.

🔸 To get practical experience in… – Отримувати практичний досвід в…

🔸 I am eager to learn more about… – Я прагну дізнатись більше про…

🔸 I am hopeful that… – Я сподіваюсь, що...

🔸 To present new opportunities – Відкривати нові можливості.

# What are your career goals?

July 15, 2022

**Example 1:**

*I want to become a proficient frontend developer and start working with React. Also, I additionally want to study Vue.js, TypeScript, ReactNative. After I get a half-year or year work experience with frontend, I am eager to learn more about backend technologies and start with Node.js. I am hopeful that it would present me with new opportunities in this field.*

**Example 2:**

*As I pursue a career advancement, I am looking forward to learning new skills and improving my knowledge. This year I am going to master front-end development. That’s why I have to get practical experience in React and Vue.js. And then, I am planning to advance my career as a fullstack developer. In a year, I want to start working with Node.js.*

🔸 What are your career goals? / Які твої кар’єрні цілі?

1. Запиши аудіо, до 3 хвилин, але не менше 10 секунд, прямо під цим повідомленням.

План відповіді / Answer structure:

– This year I am going to master… (front-end development).

– That’s why I have to get practical experience in… (React, Vue.js).

– And then, I am planning to advance my career as… (a fullstack developer).

– In a year, I want to start working with… (Node.js).

2. Прослухай, що вийшло. Також можеш перезаписати відповідь, якщо щось пішло не так.

3. Тисни кнопку «Завершити», коли запишеш ту саму ідеальну відповідь. Let's go!

Підбиймо підсумки. Візьми на замітку такі пункти:

- Make your ambitions relevant to your employer

- Focus on one or two main goals

- Outline your career goals action plan

**Lesson 8**

🔸 To communicate new ideas – Обговорювати нові ідеї.

🔸 To talk something out – Обговорювати щось.

🔸 To micro-manage – Керувати, звертаючи увагу на кожну дрібницю.

🔸 To find approach – Знаходити підхід.

🔸 Strong-willed – Вольовий, упертий.

🔸 Self-confident – Впевнений в собі.

🔸Inspirational – Натхненний.

🔸Supportive – Підтримуючий.

🔸Goal-oriented – Цілеспрямований.

🔸Willingness to learn – Бажання вчитися.

**What do you think of your previous boss?**

July 20, 2022

**Mistakes You Should Avoid**

* Never criticize personal habits when you could be focused on higher-priority aspects of someone's performance.
* Avoid making assumptions.
* Don't speak negatively about your boss, no matter how much he offended you. If your last experience wasn't good, at least you can say it's over.

*“My boss was strong-willed, which sometimes made it difficult to communicate new ideas. However, we always managed to talk it out and find solutions that were best for the company. He did not micro-manage each position and I was free to find my own approach to the tasks I was given and it was great.”*

План відповіді / Answer structure:

– My boss was… (strong-willed, self-confident).

– However, we always managed to (talk it out and find solutions).

– I could/ I was free to… (find my own approach to the tasks).

Підбиймо підсумки. Візьми на замітку такі пункти:

- Don't speak negatively about your boss

- Avoid making assumptions

- Focuse on higher-priority aspects of someone's performance

**Lesson 9**

🔸 Distrust – Недовіра.

🔸 Unhealthy working environment – Нездорові робочі умови.

🔸 Loss of efficiency – Втрата ефективності.

🔸 Common human values – Загальнолюдські цінності.

🔸 To build trust – Будувати довіру.

# What’s unacceptable for you at work?

July 12, 2022

1. Prepare a list

Prepare a list of qualities you find unacceptable in a job in advance.

2. Research the website in advance

Study the information from the company’s website and pay attention to the company's core values.

3. Consider the company’s values

Compare your values to the company’s ones and present the points where you have similar views. Focus on the company as a whole, rather than focusing exclusively on the position you're applying for.

Example:

*“The most unacceptable for me at work is distrust. It causes an unhealthy working environment which leads to loss of efficiency and conflicts inside a team. The more transparent the work environment, the happier the employees are. The happier employees are, the more productive they are. Ultimately, honesty builds trust in the company and confidence in leadership. Trust is important for me as a common human value and it should be realised at work either.”*

План відповіді / Answer structure:

– The most unacceptable for me at work is… (distrust).

– It causes… (an unhealthy working environment), which leads to… (loss of efficiency and conflicts).

– … is important for me, because…

Підбиймо підсумки. Візьми на замітку такі пункти:

1. Research the company's website in advance

2. Pay attention to the company's core values.

3. Compare the company’s values to yours and present the points where you have similar views.

**Lesson 10**

🔸 Delegation / to delegate – Доручання / доручати.

🔸 To miss a deadline – Не вкладатись в дедлайн.

🔸 To be passionate about – Захоплюватись.

🔸 To stay up to date – Бути в курсі подій.

# What is your greatest weakness / strength?

July 20, 2022

**Weakness:**

*I think one area I could work on is my delegation skills. I spend more time than necessary by taking tasks personally that could easily be delegated to someone else. I have never missed a deadline but I realized that I can slow things down if I take all the tasks personally without delegating to others.*

**Strength:**

*One of my strengths is that I am passionate about learning new things. And I’ve always been very good at staying up to date. In my previous company, we used to spend a lot of time on manual testing. I have discussed with my manager and my team and implemented the automation process in one of our projects. The team was not happy with that sudden change from manual to automation process, but I managed to motivate them by holding regular updates and training.*

<https://www.softwaretestingmaterial.com/what-are-your-strengths/>

План відповіді / Answer structure:

Weakness

– I think one area I could work on is… (my delegation skills), because…

– I realized that I can… (slow things down if I take all the tasks personally).

Strength

– One of my strengths is that... (I am passionate about learning new things).

– I’ve always been very good at… (staying up to date).

– It helps me… (improve my skills constantly).

Підбиймо підсумки. Візьми на замітку такі пункти:

1. Choose 1-2 strengths/weaknesses to speak about

2. Your strengths and weaknesses should reflect the requirements of the role

3. Speak in detail about a strength/weakness you possess